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Team B

Acme Glass Shows Profit Increase Despite Sagging Curtainwall Income

Acme Glass has reported a profit for three years running, coming in at \$3,645,465 for 2014, up 12.7 percent from 2013, according to its latest financial report. However, taking a closer look at the report reveals overall sales totals for the company have steadily decreased since 2012, particularly in the curtainwall segment.

To maintain its profit level, the company has reduced its overhead from 2012 on, according to the report. Curtainwall expenses were reduced each year to offset a downswing in sales. From 2013 to 2014, curtainwall income decreased by 40 percent. Meanwhile, the company has reduced its expenses in this segment by 41 percent.

ACME GLASS CURTAINWALL INCOME VERSUS

EXPENSES

	2012	2013	2014
INCOME	\$9,261,800	\$7,272,113	\$2,106,844
EXPENSES	\$5,999,309	\$3,107,002	\$2,487,132

Storefront sales, however, were another story. From 2012 on, this segment of the company has showed steady income growth, almost doubling from \$4,700,121 in 2012 to \$9,173,214 in 2014. The company also cut administration expenses from \$3,164,000 in 2012 to \$2,040,100 in 2014 to increase its profit margin.

Acme has posted profit growth each year since 2012 due to its overhead expense reductions and sales growth in storefronts income. From 2012 to 2014, profit is up 88 percent.