

## **Family Owned Business Looks to the Next Generation Protective Armored Systems**

*“Ensuring Quality Within Our Doors  
Is The Only Way To Ensure Safety Within Yours...”*

**Lee, MA** – Phillip Martino founded Protective Armored Systems (PAS) 15 years ago, and cultivated and nurtured his small family business into an industry leader in protective glass systems. PAS manufactures bullet resistant glass, bullet proof glass, security glass, and polycarbonate clads. With a long-standing, sturdy family foundation to build on, PAS is now looking forward to transitioning the company to the next generation of the family as a powerful step towards a strong future. Martino’s step-son, Tom Briggs, and step-son-in-law, Keith Porter, have recently teamed up with investment partners to further grow and expand the PAS business organically and through new product introductions.

Martino, who is well known for inventing the lightweight body “bunker” style of ballistic shield at his first company, Protech Armored Products, will continue his work with PAS as its President and Chief Technology Officer.

“I could not be more pleased that my family will help to bring Protective Armored Systems into the next century,” said Martino. “I am confident that Tom and Keith’s leadership skills and technical capabilities will help us to continue to meet and exceed the challenges of the protective glass industry. And I’ll be right by their sides,” he adds.

Briggs and Porter will retain their titles as Vice President of Sales and Manufacturing respectively. Briggs learned the craft of protective products and worked with Martino at Protech Armored Products from 1986 until its sale in 1998. He has been honing his skills with protective glass systems at PAS ever since. Porter joined PAS 4 years ago from KB Toys where he was an IT executive. He brings professional management and significant systems experience to build a larger organization with state of the art technology and systems to meet the evolving needs of its customers.

Having worked collectively with Martino for over 25 years, Briggs and Porter see this venture as a natural and positive step towards an even brighter future for the company as they continue with business as usual.

“Although this is an important step for our company, and Keith and I are happy to transition our roles into more high level leadership positions, we don’t plan on actually making any changes,” said Briggs. “Our business model has been successful for 15 years and there is no need to change what has been proven to work.”

### **About Protective Armored Systems**

Protective Armored Systems is an industry leader in glass and polymer lamination,

specializing in customized bullet-resistant and security glazing. PAS clients include government, law enforcement, institutions, businesses and private individuals. Through a variety of materials, technology and quality craftsmanship, PAS will meet each client's precise threat requirements to exacting specifications for size, shape, weight, fit and finish to defeat a variety of ballistic, forced entry and impact threats. PAS' clients never have to compromise on visual clarity, color or dimensions. PAS also offers a full line of low-spall and no-spall barriers for many applications because spalling (the spray of glass fragments at impact) can be as damaging as the threat the glass stopped.

Versatility, quality, performance and customer service set PAS apart from other suppliers. Please visit [www.pasarmored.com](http://www.pasarmored.com) for more information.

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