

* Press Release *

Kolbe acquires Point Five Windows, serves ultra-luxury markets

Wausau, Wis. -- Kolbe & Kolbe Millwork Co., Inc. has acquired Point Five Windows, Inc. of Fort Collins, Colo., a manufacturer of custom, wood windows and doors for palatial residential estates and light commercial projects. As privately held companies, terms were not disclosed.

“The acquisition of Point Five is a continuation of our strategy to advance our nationwide leadership position in the high-end window and door market. Kolbe continues to evolve as an organization that provides significant value to those customers who desire highly-customized windows and doors,” says Mike Salsieder, Kolbe’s president.

He continues, “Point Five Windows offers expanded opportunities to collaboratively serve architects, designers, builders and owners of ultra-luxury homes and commercial projects. Simultaneously, Kolbe’s recognized brand of premium windows and doors remains a powerful force serving the high-end window and door market through a network of dealers and distributors.”

“As one of the largest manufacturing employers in North Central Wisconsin, we are delighted to welcome Point Five as part of our extended family. Whether in Fort Collins, Colorado, or Wausau, Wisconsin, our employees share a commitment to always using the best materials and superior craftsmanship to produce the finest windows and doors available,” emphasizes Salsieder.

Doug Wichlacz, Point Five Windows’ vice president of operations, agrees, “Both Kolbe and Point Five share a dedication to our customers, our craftsmanship and our communities. It’s a great match that will benefit all involved and served by our businesses.”

Point Five Windows primarily works with architects and builders of exceptional custom homes around the country, many of which are more than 25,000 square feet. These prestigious residences typically are located in resort and vacation destinations from Malibu to Aspen to Kiawah Island and the Bahamas. According to Randy Helzer, Point Five Windows’ vice president of sales, “Two of the three homes recently for sale in the U.S. and valued over \$100 million used Point Five Windows.”

Now, as a wholly owned subsidiary of Kolbe & Kolbe Millwork Co., Inc., Point Five Windows’ management team will continue to oversee operations; service architects, contractors and other customers, and to produce high-quality windows and doors. “Ensuring the ongoing success, we expect to maintain all existing personnel, products, practices and channels to market. In fact, we plan to expand awareness throughout the country and increase demand for Point Five Windows’ customized products,” says Salsieder.

Point Five Windows provides the flexibility and perspective to craft all of its products to exacting design details and specifications. Customers choose from any wood species, clad them in copper or bronze with custom patina finishes, and match them with European styled hardware. They may select simulated or true divided lites, radius and bent glass forms, and other glazing options.

In addition to traditional styles of windows and doors. Point Five Windows also creates unique product configurations including exterior pivot doors, bifolding doors, specialized radius and geometric shapes, and lift and slide doors. Each unit is designed and built to match the aesthetics and functionality specified by the homeowner -- from gigantic sizes to specialized shapes, from zero condensation to optimal energy efficiency.

For additional information on Point Five Windows, please see <http://www.point-five-windows.com>. To learn more about Kolbe, please visit <http://www.kolbe-kolbe.com>.

What began in 1946 as a two-brother team has grown into an internationally respected manufacturing company. Kolbe & Kolbe Millwork Co, Inc. remains a privately held, community-oriented business located in Wausau, Wis. Covering nearly one million-square-feet, its state-of-the-art facilities feature high-tech machinery and a design center to present the creative possibilities offered by Kolbe windows and doors.

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