

Harmon's Minneapolis Glass Services' "Green Team" Endorses BOMA 7-Point Challenge

Minneapolis -- Harmon, Inc.'s Minneapolis Glass Services team is among the first service providers and specialty contractors to endorse the Building Owners and Managers Association (BOMA) International's 7-Point Challenge to reduce commercial buildings' energy consumption by 30% in the next three years.

"The Minneapolis Glass Services team is excited about the challenge and the effect we can have not only on our own business, but on our customers' businesses and buildings," says Michele Eggenberger, national account representative for Harmon's Glass Services division and leader of the company's "Green Team."

"Our staff works every day with building owners and managers seeking to optimize their properties for energy efficiency and long, low-maintenance lifecycles with products and practices that respect their environment and their tenants," she explains. "For some owners and managers, this includes seeking LEED or other green building certifications. For others, this means ensuring that tenants enjoy the most comfortable, highest performing, best looking workplaces."

"Windows, doors and other glass features play a key role in contributing to a fully functional building system that offers daylight and views, which have been connected to higher employee satisfaction, retention and productivity," Eggenberger continues. "In addition to helping building owners, managers and occupants achieve these benefits, we are committed to the triple bottom line of people, planet and profit gained through reducing solid waste generation and energy consumption."

As an endorser in the 7-Point Challenge, Harmon's Minneapolis Glass Services team joined more than 100 other businesses and organizations that have agreed to voluntarily address energy and environmental issues by:

1. Continuing to work toward a goal of decreasing energy consumption by 30% across commercial real estate portfolios by 2012, as measured against an "average building" measuring a 50 on the ENERGY STAR® benchmarking tool in 2007;
2. Benchmarking its energy performance and water usage through the ENERGY STAR® tools;
3. Educating its staff to ensure building equipment is properly maintained and utilized;
4. Performing an energy audit and/or retro-commission of its building, and implement low-risk, low-cost, and cost-effective strategies to improve energy efficiency with high returns;
5. Extending equipment life by improving the operations and maintenance of building systems and ensure equipment is operating as designed;
6. Reducing climate change by leading and positively impacting its industry, community and planet; and
7. Providing leadership solutions and expertise to owners and tenants seeking and operational excellence.

The seven points of this challenge are part of BOMA's "Market Transformation Energy Plan" launched in 2007, which recognized that "current research estimates that energy consumption in commercial buildings accounts for 18% of U.S. greenhouse gas (GHG) emissions" and "that responsible building operating and management practices can significantly reduce energy consumption, diminish a building's carbon footprint, and thus lower GHG emissions."

Further demonstrating its commitment to BOMA's plan and its own "Green Team" initiatives, Harmon's Minneapolis Glass Services staff is participating in a company-wide carbon footprint

and environmental impact assessment. Eggenberger sees this evaluation as yielding both national and local improvements: "This goes beyond recycling paper and plastics in our offices; we are analyzing everything from scrap metal in the warehouse to glass on the job site. This also includes examining how we consume water, gas and electricity -- everything from the vehicles we drive to the energy and water our offices use. As we review this information, we are making an individualized plan of action for each of our seven service offices across the country."

About Harmon, Inc.

Harmon, Inc. services the entire lifecycle of the building's glazed exterior -- from new construction to repair and replacement to renovation. The company's dedicated, experienced team works in partnership with owners, architects, consultants, contractors and suppliers to provide a full range of glass services that shape the nation's urban landscape. The company provides these services as part of Apogee Enterprises, Inc., a publicly held, international corporation (Nasdaq: APOG). For more information on Harmon, Inc., please call 763-287-4900.

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