



**FOR IMMEDIATE RELEASE**

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## **GTS Attains the Microsoft Business Solutions Competency for Microsoft Dynamics GP**

**Portland, OR, December 22, 2008** GTS, a leading provider of software and services to the glass industry, today announced it has attained Microsoft Business Solutions Competency for Microsoft Dynamics GP in the Microsoft Partner Program, recognizing **GTS's** expertise and impact in the technology marketplace. As a Gold Certified Partner, GTS has demonstrated expertise with Microsoft technologies and a proven ability to meet customers' needs. Microsoft Gold Certified Partners receive a rich set of benefits, including access, training and support, giving them a competitive advantage in the channel.

"We are extremely pleased to have attained Gold Certified Partner status in the Microsoft Partner Program. This allows us to clearly promote our expertise and relationship with Microsoft to our customers," said Mike Jones, President. "The benefits provided through our Gold Certified Partner status will allow us to continue to enhance the offerings that we provide for customers."

"Customers are looking for partner companies that can bridge the gap between their business demands and technology capabilities," said Allison Watson, corporate vice president of the Worldwide Partner Group at Microsoft Corp. "They need to trust in a company that can act as an expert adviser for their long-term strategic technology plans. Microsoft Gold Certified Partners, which have certified expertise and direct training and support from Microsoft, can build a positive customer experience with our technologies. Today, Microsoft recognizes GTS as a new Gold Certified Partner for demonstrating its expertise in providing customer satisfaction using Microsoft products and technology."

The Microsoft Business Solutions Competency is designed for partners with proven expertise in designing and/or implementing enterprise resource planning (ERP) and customer relationship management (CRM) capabilities using Microsoft's financial, CRM and supply chain management solutions. Microsoft solutions partners have capitalized on this opportunity to help organizations develop and build integrated ERP and CRM solutions around Microsoft technology. The Microsoft Business Solutions Competency allows partners to identify their unique, proven proficiency in deploying applications based on Microsoft's financial, CRM and supply chain management solutions.

"Microsoft partners that specialize in business applications meet a unique market need," said Craig McCollum, vice president of worldwide field engagement for Microsoft Business Solutions at Microsoft Corp. "We are rolling out programs and initiatives such as the Certified for Microsoft Dynamics program that are designed to provide partners with a way to showcase their expertise in financial management, supply chain management, and CRM to customers that depend on them for services."

"Partners need resources designed to support their expertise in providing mature financial, analytic and business management solutions for unifying data and processes across a business using Microsoft technology," said Jon Pratt, senior director of Microsoft Dynamics GP at Microsoft Corp. "The Microsoft Dynamics GP Specialization aids in developing skills to maximize the value of technology investments, simplifying new integrations and reducing development costs."

The Microsoft Partner Program was launched in October 2003 and represents Microsoft's ongoing commitment to the success of partners worldwide. The program offers a single, integrated partnering framework that recognizes partner expertise, rewards the total impact that partners have in the technology marketplace, and delivers more value to help partners' businesses be successful.

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#### **About GTS**

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GTS, a division of Pittsburgh Glass Works, LLC is the leading software and services provider to the glass industry. For over 25 years its products have helped glass companies deal with the increasing technical demands of their business and connecting them with consumers, suppliers, and insurance companies. The company's internet marketing experts have a unique approach to simplifying the Web for its customers. Whether it is on-line advertising management, ranking well on search engines, improving customer engagement, or web analytics, GTS keeps pace with the

online business trends to deliver high performance – but budget friendly – web strategies. GTS is a Microsoft Certified Gold Partner. For more information about GTS products and services, visit [www.gtsservices.com](http://www.gtsservices.com), [www.scoremywebsite.com](http://www.scoremywebsite.com) and [www.gtsglaspac.com](http://www.gtsglaspac.com).

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