

For Immediate Release
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GANA Celebrates Oktoberfest with Clearance Sale

(TOPEKA) The Glass Association of North America (GANA) announced today its "Oktoberfest Clearance Sale" on the previous version of its Glazing Manual, which may be purchased on its website. The sale, open to anyone in the industry, offers the 2004 Edition of the *GANA Glazing Manual* for only \$5 per copy during the month of October. Companies may buy as many copies as they wish until the current inventory is depleted.

"GANA provides the best education to manufacturers, fabricators and glazing contractors," said Brian Pitman, Director of Marketing and Communications for GANA. "We feel that \$5 is a great way to introduce the organization and its technical excellence to those who may not be member yet. By offering the previous version of the *GANA Glazing Manual*, which is regarded as the glass and glazing industry bible, at a tremendous discount, we are offering information and education economically."

The Sale, available only through October 31st, may be accessed on GANA's website at www.glasswebsite.com/oktoberfest.



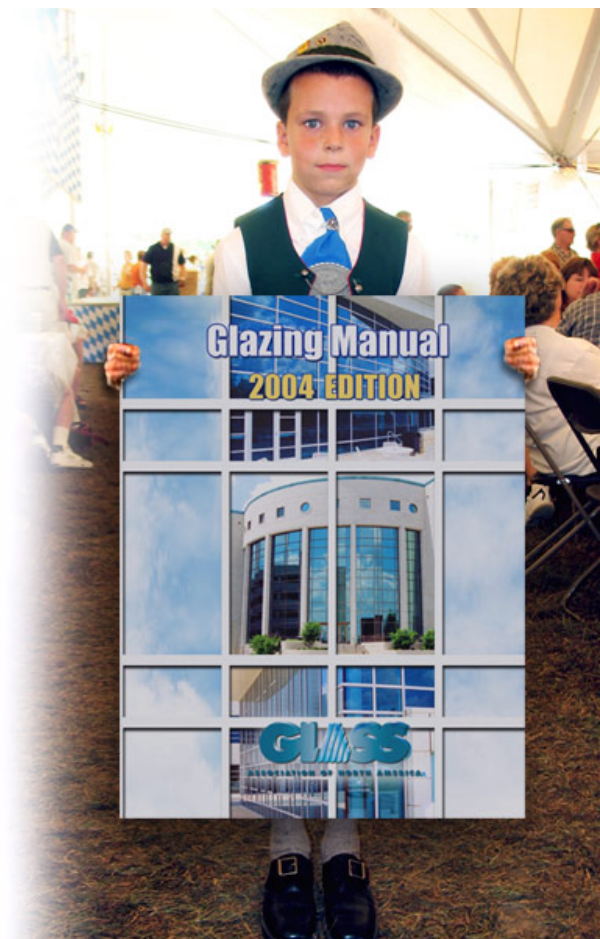
Oktoberfest
Clearance Sale!

This month, the 2004 Edition of the
GANA Glazing Manual is now only

\$5

Buy as many copies as you want at

www.glasswebsite.com/oktoberfest



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The Glass Association of North America provides the organizational structure for addressing the needs of a diverse membership. Comprised of the Building Envelope Contractors, Decorative, Flat Glass Manufacturing, Insulating, Laminating, Mirror and Tempering Divisions and an Affiliate Classification, GANA provides a forum for exchanging information and ideas and presenting a unified voice on matters affecting the glass industry and for developing the management and technical sophistication needed to remain competitive in a constantly changing business environment.