

Director of Operations Needed

Commercial Glass Company, serving Ohio, Kentucky and Indiana for over 60 years by providing, installing and maintaining a wide range of commercial and residential glass and aluminum products, is looking for a Director of Operations to join their growing team.

The Director of Operations is responsible for the company's day-to-day operating activities, including oversight of senior project manager customer relationships and revenue generation; standardization and continuous improvement of processes; and controlling costs and profitability.

Key performance objectives in order of priority are:

1. Ensuring current customer relationships are managed to meet sales targets.
2. Standardizing and continuously improving operational processes with the objective of optimizing production and delivering projects ahead of time and under budget.
3. Developing, communicating and implementing strategies and operating plans that effectively utilizes capacity and achieves profitability targets.

Position Requirements

The successful candidate must have a demonstrated ability to develop winning business strategies, make effective decisions, and identify activities that lead to achieving goals. As director of operations you must convey a sincere interest in meeting customer needs and be comfortable working in a demanding environment where meeting objectives and dealing with multiple interruptions is critical. In addition, you must have at least five years of experience in an operations management role and possess a strong understanding of commercial construction and process improvement.

Please submit your resume and compensation requirements to searchfordo@yahoo.com